

# Lande Associates Incorporated

Representing Quality Electrical Manufacturers

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## *Line Card*

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### Lighting Manufacturers:

#### Canlyte - Phillips

|                |   |
|----------------|---|
| Keene-Widelite | - flood & area lighting products  |
| Stonco         | - flood & area lighting products  |
| Lightolier     | - recessed, track & surface fix.  |
| CFI            | - fluorescent, comm.& industrial  |
| Uniglo         | - exits & emergency lighting  |
| Color Kinetics | - Philips solid-state LED lighting solutions<br>(white light and color RGB) |

#### Phillips

|                  |   |
|------------------|---|
| ALKCO            | - health care environment lighting            |
| Guth             | - institutional, industrial & commercial      |
| Translite-Sonoma | - track & rail systems, hand blown glass fix. |
| Forecast         | - chandeliers, vanity & sconce fixtures       |
| Hadco            | - streetscape, landscape fixtures             |

#### Webco Lighting

|                     |                                     |
|---------------------|-------------------------------------|
| Watt-Man            | - LED lamps                         |
| LSI                 | - architectural & area lighting     |
| Greenlee            | - landscape & in-ground lighting    |
| Abolite             | - commercial & industrial lighting  |
| Everbrite           | - LED lamps                         |
| North Star Lighting | - architectural, aerial & LED lamps |

## Lighting Manufacturers (Continued):

### Premier Lighting

|                   |   |
|-------------------|---|
| Access Lighting   | - contemporary, transitional & traditional      |
| Hanover Lantern   | - made-to-order cast aluminum lighting fixtures |
| Premier Lighting  | - custom architectural lighting                 |
| HK Lighting Group | - landscape flood & spot lights                 |

### Independent

|                      |   |
|----------------------|---|
| Alico                | - architectural lighting products<br>low voltage pendant, track sconces     |
| Barbican             | - custom lighting   |
| Belfer Lighting      | - architectural lighting products   |
| Dynapole             | - poles, aluminum & steel   |
| Eiko                 | - lamps, electronic light capsules  |
| Elsco                | - area lighting products  |
| ETC                  | - theater & stage lighting, controls  |
| LDPI                 | - lighting for hazardous locations,<br>industrial & commercial applications |
| Lumacell             | - emergency lighting, power poles   |
| mmj lighting 96 Ltd. | - architectural lighting  |
| Powco                | - poles, aluminum & steel   |
| Premier Lighting     | - compact fluorescent fixtures  |
| Progress             | - residential & commercial lighting   |
| Q-Tran Inc.          | - low voltage power supply centres  |
| Rain Fresh Air       | - residential & commercial lighting   |
| Scott                | - architectural lighting  |
| SDL                  | - streetscape luminaries  |
| WattStopper          | - lighting control panels & occupancy sensors                               |
| Valmont Ind.         | - poles, aluminum & steel   |
| DSPM                 | - emergency lighting inverters / UPS  |
| IOTA Engineering     | - fluorescent emergency ballasts / inverter systems                         |

Personnel:

|                     |                                  |
|---------------------|----------------------------------|
| Daryl Lande         | - President   Specification Work |
| Annemarie Halvorsen | - Office Management   Quotations |
| Brenda Ladich       | - Customer Service               |
| Mark Fonti          | - Outside Sales                  |